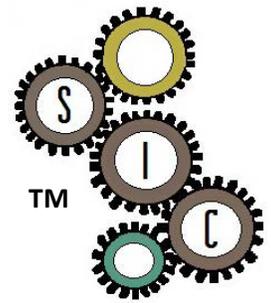


Stages of Implementation Completion®

Consultation Options - Estimated Costs



Services	Estimated price
<p>Universal SIC – Use of the measure and website for monitoring only</p> <ul style="list-style-type: none"> • Customization of the terminology/semantics of the activities/items to be relevant for your implementation effort (through a series of virtual meetings) • Codebook with guidance on definitions for data collection and interpretation • Tutorial on use of the website and data collection • Downloadable raw and scored data, frequency reporting • Reports for Duration and Proportion by stage and phase for teams • Turnover Tracking module and Outer Context assessment module • All website maintenance fees, updates, website user support, etc. • Royalties to OSLC 	<p>\$5,000 Year 1 \$2,000 in future years</p>
<p>Tailored SIC – Adaptation of SIC for specific practice</p> <ul style="list-style-type: none"> • Adapting the SIC from the ground-up (in-person or series of virtual meetings) • Development of data validation and scoring protocols • Customization of reporting features • Initial reliability and replication testing • Codebook, website use, and other services listed above 	<p>\$10,000 in Year 1 (+ airfare, hotel, per diem) \$2,000 in future years</p>
<p>Addition of COINS (Cost of Implementing New Strategies)</p> <ul style="list-style-type: none"> • Defining the roles of those involved in the implementation • Defining the direct and indirect costs associated with completing SIC defined implementation activities • Mapping roles onto public databases for salary estimates • Downloadable data and descriptive reports 	<p>\$3,000 in Year 1 \$1,000 in future years</p>
<p>Additional Services – Modeling and analysis</p> <ul style="list-style-type: none"> • Scope and services will be determined based on specific analysis needs—see box below 	<p>Varies depending on analysis – hourly rate*</p>

There are a few other ways in which previous implementations have found hourly consultation to be helpful:

1. For more advanced statistical analyses, write-up of analyses or outcomes, presenting outcomes for stakeholders, etc.
2. For phone consultation and problem-solving around data collection issues, questions, or confusions
3. For phone consultation for interpretation of results, patterns of behavior, etc.
4. For suggestions on how to provide feedback to organizations
5. For creation of graphs, tables, or other ways of displaying output in order to use in slide presentations, manuscripts, etc.

Additional Consultation:

***hourly consultation rate is \$200/hour and can be broken into 15 minute increments**